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ventajas y los inconvenientes de crear tu
propia empresa? VENTAJAS INCONVENIENTES
Posibilidad de incrementar los ingresos
respecto a un trabajo por cuenta ajena.
Satisfacción de ser uno su propio jefe.

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(Ejercicios) Unidad 1 Quiero crear mi
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¿Que entiendes por cultura emprendedora? Es
el conjunto de cualidades, habilidades y
conocimientos que se necesitan para llevar
adelante un proyecto

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El emprendimiento es un determinante fundamental del crecimiento y la creación de empleo. Pese a que los emprendedores abundan en América Latina y el Caribe, las empresas de la región son más pequeñas y menos propensas a crecer e innovar que las de otras regiones. El crecimiento de la productividad lleva décadas siendo mediocre y el reciente period de auge de las materias primas no ha supuesto una excepción. Así pues, la presencia de emprendedores dinámicos será necesaria para impulsar la creación de puestos de trabajo de calidad y la aceleración del crecimiento de la

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productividad en la región. En El emprendimiento en América Latina: muchas empresas y poca innovación se estudia el panorama del emprendimiento en América Latina y el Caribe. El libro recurre a nuevas bases de datos que abordan cuestiones como la creación de empresas, las dinámicas empresariales, las decisiones de exportar y el comportamiento de las corporaciones multinacionales y sintetiza los resultados de un análisis exhaustivo del estatus, las perspectivas y los retos del emprendimiento en la región. Asimismo, el libro suministra herramientas útiles e información para ayudar

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a los profesionales y responsables de las políticas a identificar los ámbitos de las mismas que los gobiernos pueden explorar para impulsar la innovación e incentivar el emprendimiento transformador con potencial de crecimiento elevado.

Outlines a revisionist approach to management while arguing against common perceptions about the inevitability of startup failures, explaining the importance of providing genuinely needed products and services as

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well as organizing a business that can adapt to continuous customer feedback.

Fully revised and expanded for the first time in a decade, this is Guy Kawasaki's classic, bestselling guide to launching and making your new product, service, or idea a success. Whether you're an aspiring entrepreneur, small-business owner, intrapreneur, or not-for-profit leader, there's no shortage of advice on topics such as innovating, recruiting, fund raising, and branding. In fact, there are so many books, articles, websites, blogs, webinars, and conferences

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that many startups get paralyzed, or they focus on the wrong priorities and go broke before they succeed. The Art of the Start 2.0 solves that problem by distilling Guy Kawasaki's decades of experience as one of the most hardworking and irreverent strategists in the business world. Guy has totally overhauled this iconic, essential guide for anyone starting anything. It's 64 percent longer than version 1.0 and features his latest insights and practical advice about social media, crowdfunding, cloud computing, and many other topics. Guy understands the seismic changes in business

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over the last decade: Once-invulnerable market leaders are struggling. Many of the basics of getting established have become easier, cheaper, and more democratic. Business plans are no longer necessary. Social media has replaced PR and advertising as the key method of promotion. Crowdfunding is now a viable alternative to investors. The cloud makes basic infrastructure affordable for almost any new venture. The Art of the Start 2.0 will show you how to effectively deploy all these new tools. And it will help you master the fundamental challenges that have not changed: building a strong team,

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creating an awesome product or service, and facing down your competition. As Guy likes to say, "Entrepreneur is a state of mind, not a job title." His book will help you make your crazy ideas stick, through an adventure that's more art than science - the art of the start.

Policies and practices promoting youth entrepreneurship in Organisation for Economic Cooperation Development (OECD) member countries were reviewed. Special attention was paid to the following issues: youth unemployment; contrasting employment

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situations and policy approaches in individual OECD countries; a definition of self-employment; and the state of entrepreneurship and attitudes toward it in OECD countries. Emerging program approaches to youth entrepreneurship were examined. Special attention was paid to "best practice" examples and international youth business networks. The issues of teaching teachers, teaching entrepreneurship at all levels (primary, secondary, and tertiary), and entrepreneurship training were also discussed. It was concluded that although youth unemployment is a highly intractable

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problem affecting all OECD member countries, globalization and other factors are causing economic development strategies to become increasingly local and regional. It was further concluded that entrepreneurial activity is a complex process whose outcome depends on a number of factors that are either not economic or only tangentially economic. The following policy suggestions were offered: (1) the field must become more institutionalized; (2) more program evaluation is needed; (3) more cooperative connections with other schools are required; and (4) young entrepreneurs need more

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networks and support groups among themselves.
(Twelve figures/tables/boxes are included.
The bibliography lists 31 references.) (MN)

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The global bestseller Business Model Generation introduced a unique visual way to summarize and creatively brainstorm any business or product idea on a single sheet of paper.
Business Model You uses the same powerful one-page tool to teach readers how to draw "personal business models," which reveal new ways their skills can be adapted to the changing needs of the marketplace to

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An instant classic, this revised and updated edition of the phenomenal bestseller dispels the myths about starting your own business.

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Small business consultant and author Michael E. Gerber, with sharp insight gained from years of experience, points out how common assumptions, expectations, and even technical expertise can get in the way of running a successful business. Gerber walks you through the steps in the life of a business—from entrepreneurial infancy through adolescent growing pains to the mature entrepreneurial perspective: the guiding light of all businesses that succeed—and shows how to apply the lessons of franchising to any business, whether or not it is a franchise. Most importantly, Gerber draws the vital,

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often overlooked distinction between working on your business and working in your business. The E-Myth Revisited will help you grow your business in a productive, assured way.

In this latest edition of Sales Force Management, Mark Johnston and Greg Marshall continue to build on the tradition of excellence established by Churchill, Ford, and Walker, increasing the book's reputation globally as the leading textbook in the

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field. The authors have strengthened the focus on managing the modern tools of selling, such as customer relationship management (CRM), social media and technology-enabled selling, and sales analytics. It's a contemporary classic, fully updated for modern sales management practice. Pedagogical features include: Engaging breakout questions designed to spark lively discussion Leadership challenge assignments and mini-cases to help students understand and apply the principles they have learned in the classroom Leadership, Innovation, and Technology boxes that simulate real-world

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challenges faced by salespeople and their managers New Ethical Moment boxes in each chapter put students on the firing line of making ethical choices in sales Role Plays that enable students to learn by doing A selection of comprehensive sales management cases on the companion website A companion website features an instructor's manual, PowerPoints, and other tools to provide additional support for students and instructors.

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